HEALTHY ROSTER

Work safety programs are a major expense for industrial companies. Money must be spent on worker training, labels and signs, worksite cleaning and maintenance, equipment, meetings, literature, and safety staff.

Usually, safety initiatives and positions are the first to be cut when business leaders look to contain costs.



Business managers just can't see spending money on safety officers or safety training for employees when cash is tight and they need to buy materials. Superintendents double as the safety oversight; employee safety training shrinks to a 10-minute talk when they have time; and new brakes for the company truck fleet wait until next month.

- Occupational Health & Safety

And that makes sense. Safety is a luxury. RIGHT?



We only have 2-3 injuries per month.

We partnered with a Fortune 500 CPG manufacturer that averaged 2-3 employee ER walkouts for injuries per month at one location.

According to the NSC ¹, direct / indirect costs for an injured worker getting a medical consultation creates expenses of \$42k per injury (includes estimates of wage losses, medical expenses, administrative expenses, and employer costs.)

After 60 days, using our Virtual Injury Prevention services to triage worker injuries before claims were created, they had:

- + 0 medically-consulted ER visits
- + 0 walkouts / 6 potentials avoided
- + The manufacturer saved \$252,000



Injuries are why we have workers' compensation insurance

Injuries are expensive.

Employers who carry Workers' Comp coverage are protected from liability and paying out of pocket for injuries.

However, employers with coverage still face direct and indirect costs associated with workplace injuries.

higher premiums.

The higher the number or greater the severity of work injuries means you'll pay higher and

You're also paying indirectly in additional wages owed, costs of work stoppage, overtime costs, administrative costs, time and expense to train new workers, loss in productivity, association fees, and loss of goodwill if news breaks about your excessive claims. Product quality can also suffer.

Your bottom line suffers with no filter in place to prevent costly claims.



We can't afford to prevent and triage injuries for <u>all</u> our workers

shifts.

Ideally, you would have a healthcare professional permanently staffing all your facilities and

to cover them all.

With a large number of employees, multiple shifts, and several locations, it can be expensive

We get that. With Healthy Roster's Virtual Injury Prevention service, you can cover all your workers.

We provide them 24/7 access to industrial MSK experts through our telehealth platform,

which includes our mobile app, onsite kiosk and hotline. + 24/7 Access to Live Athletic Trainers

+ Triage Kiosk

insert us in front of them to save money.

- + Ergonomic Reviews
- + Preventative LMS
- + Ongoing wellness checks

Virtual Injury Prevention service from Healthy Roster is your filter against MSD claims. We use triage and prevention to reduce the number of employees needing to go through any nurse hotline or occupational

health partner — which involve expensive claims. Don't worry about getting rid of any of your established services — simply

By spending a little money on prevention and having a filter in place for

1 - National Safety Council - "Work Injury Costs" https://injuryfacts.nsc.org/work/costs/work-injury-costs/

triage, you'll see a healthy return on your investment.